
Framework: Utilities Supplies & Services

Case Study: King Edward VI Academy Trust Birmingham

Author: David Wright, Head of Procurement



King Edward VI Academy Trust Birmingham engaged Utilities Procurement Group (UPG) to access CPC's Utilities Supplies and Services Framework for their pending April-2020 Gas and Electricity contract renewals. This resulted in a record energy saving for the Trust.

Although satisfied with their existing arrangements, the CPC framework offered a good range of key benefits to benchmark value and boost sustainability such as multi-supplier further competition, renewable energy options, a dedicated helpdesk, ongoing support and OJEU compliance.

Following a multi-supplier quotation exercise, 36 month fully fixed contract options were selected for gas and electricity for longer term budget security. Throughout the process, UPG made sure all of the Trust's queries were answered and continually monitored the market to get the best and lowest contracting point.

The chosen 100% Renewable Electricity contract with Haven Power and SSE Gas contract resulted in combined saving for the Trust of over £160,000 per annum or £480,000 over the full contract term.

“Accessing the CPC framework was a streamlined and simple processes. UPG provided impartial and expert advice and were patient to track the markets downward to a very strong savings level on our behalf. We would highly recommend the framework to other fellow CPC Members” David Wright – Head of Procurement, King Edward VI Academy Trust Birmingham



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UPG will also be providing value-added services such as Bill Validation, Cost and Consumption Monitoring, Market Tracking, Query Management, Graphical Analysis and a Dedicated Account Manager. UPG have also reviewed current electric Capacity (KVA) levels, to identify any surplus for savings or future growth, and have organised an Energy Efficiency workshop with Haven Power.